

TARIMO IMMOBILIER REFERRAL PROGRAM OVERVIEW

What do we propose?

We propose to help somebody in your circle of family, friends, colleagues, clubs or other associations, to sell their property fast!

What can you do?

Refer your friends, family or other contacts to us who are looking to sell their residential property situated between Geneva and Morges.

What do you get?

If the property owner (who should not be a real estate agent or active in any other real estate business) authorizes us to market the property which you have referred to us, and we find a buyer who purchases the property, you will receive a referral reward of 10% of the commission that we will effectively receive from the property owner and/or the buyer. This is approximately 3% of the property sale price.

How do you get it?

This referral reward will be payable in the form of your choice, either through a bank transfer or a travel voucher.

This fee is a one time payment applicable only for the specific transaction referred by You.

"Friends of ours had been trying to sell their beautiful home by themselves, but found that this was a full time job with a lot of wasted efforts. We told them about Tarimo Immobilier, whom we had used to sell our property. Within six weeks Tarimo Immobilier had found buyers for their property and the sale went through smoothly. Our friends were ecstatic!"

We were pleased to help out our friends, and enjoyed a long weekend in Venice for having referred them..."

Frédérique and John C., Geneva

SUMMARY

You know someone who wants to sell their property - You contact us to refer the opportunity



We accept the referral opportunity and get the mandate



The referred opportunity leads to a definitive sale transaction. A Referral fee is paid or travel voucher given

I am interested, what next? Two easy steps...

1. Read the Referral Program Terms and Conditions, complete the "Opportunity Referral Form" , sign it and send a scanned copy back to us by email, info@tarimoimmobilier.com or paper copy by registered mail to Tarimo Immobilier, Case Postale 29, 1294 Genthod.
2. We will get back to you within 48 hours after receipt to either, accept the referred opportunity by returning the "opportunity referral form" signed by us and discuss further steps, or decline should the property already be on our books

"We are a service company and are often asked by our clients to refer a good real estate brokerage firm to them. Having heard positive views about Tarimo Immobilier, we referred clients to them. We have had nothing but positive feed back..."

Service Company, Nyon

We look forward to working with you under our Referral Program!

Tarimo Immobilier

+41 22 774 25 52

+41 79 833 52 52

info@tarimoimmobilier.com

Case Postale 29

1294 Genthod

TARIMO IMMOBILIER REFERRAL PROGRAM: OPPORTUNITY REFERRAL FORM

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We will get back to you within 48 hours after receipt to either, accept the referred opportunity by returning this form signed by us and discuss further steps, or decline should the property already be on our books.

Referral Program Member				
Name	Mobile Number	Home Telephone	Email	Address
In case of acceptance and sale of the of the below property, I would like to receive payment of referral fee by:			<input type="checkbox"/>	Bank Transfer
			<input type="checkbox"/>	Travel Voucher

Opportunity Being Referred: Property & Owner's Details				
Name	Mobile Number	Home Telephone	Email	Address:
Property Description (Optional)				

I hereby confirm that I have carefully read and agree to the Tarimo Immobilier Referral Program Terms & Conditions.

[Place, date]

Genthod, [Date]

[Signature & Full Name]

Tarimo Immobilier

Please include me in your distribution list

Please remove me from your distribution list

TARIMO IMMOBILIER REFERRAL PROGRAM AGREEMENT: Terms & Conditions

Thank you for your interest in the Tarimo Immobilier Referral Program

We are pleased to propose you the following terms and conditions:

1. The conclusion of the agreement between you and Tarimo Immobilier is subject to a conclusion of a **brokerage agreement** between the person or company You introduce to us (the "**Owner**") and Tarimo Immobilier concerning one or more properties (the "**Property**").
2. We will keep you informed as soon as such an agreement is signed by the Owner.
3. You confirm and guarantee that You are not a real-estate agent nor a shareholder, board member, employee or agent of a company active in the real estate business.
4. We will put in our best efforts to identify potential buyers (each such person or company referred to as a "**Buyer**") for the Property and keep You informed each month of any progress.
5. We will negotiate our **commission** of approximately 3% of the sale price with the Buyer or the Owner and keep You informed of the same.
6. You agree to inform Tarimo Immobilier as soon as you learn of the sale of the Property so that Tarimo Immobilier can cease its efforts to sell the Property.
7. We will inform You as soon as a Buyer purchases the Property through a definitive sale transaction (as opposed to a promise of sale). You will then be entitled to 10% of the total brokerage commission received by Tarimo Immobilier from the Owner or the Buyer.
8. The commission will be payable to you in the form that you have indicated in the Opportunity Referral Form that you sent to us (i.e. either bank transfer or travel voucher). You may change the form of the payment at any time until the definitive sale of the Property.
9. The commission will be due to you within 30 days of the date at which We effectively receive the brokerage commission from the notary that registered the sale transaction.
10. No commission will be due to you until and unless We receive a commission through the purchase of the Property by a Buyer.
11. You agree to only use Tarimo Immobilier's Trade and Business Secrets (i.e. all non public information which You obtained from Tarimo Immobilier or that you became aware of during your contractual relations with Tarimo Immobilier in particular the contents of the present agreement) only for the purpose of this agreement.
12. Tarimo Immobilier agrees to keep confidential all information that it may receive from you concerning the Owner and to only use it with the consent of the Owner for the sale of the Property.
13. The duties under sections 11 and 12 will remain valid for a period of 3 years after the termination of this Agreement.
14. You agree that we may subcontract our duties under this agreement to third parties without it affecting the amount of your commission (due only in case of a definitive sale of the Property to a Buyer).

15. You agree that Your duties and rights under this agreement cannot be assigned to any third party without the prior written consent of Tarimo Immobilier.
16. Either Party may terminate this agreement with a notice period of one month.
17. The agreement will terminate with immediate effect without notice as soon as one party or the other learns about the sale of the Property to a person who is not a Buyer identified by Tarimo Immobilier, and informs the other party.
18. Either party may terminate this agreement with immediate effect if:
 - a) The other passes a resolution for winding-up (for a reason other than a bona fide scheme of solvent amalgamation or reconstruction) or a court of competent jurisdiction makes a bankruptcy or debt moratorium order or the other party is in an indebted situation and ceases or threatens to cease to carry on business; or
 - b) A party fails to comply with a contractual obligation under the Agreement, is notified of the breach and does not correct his/her behaviour within 10 days after being requested to do so by the other party;
19. We may terminate this agreement with immediate effect if:
 - a) You are a company and your shareholders change materially so that the business interests of Tarimo Immobilier are materially affected (for example, You no longer comply with article 3 of this agreement); or
 - b) You breach articles 3, 11, 13 or 18b of this Agreement
20. The termination of this agreement will not affect Your right to receive a commission resulting from the sale of the Property to a Buyer identified by Tarimo Immobilier during the validity of the Agreement, or during a period of one year after its termination except if the agreement was terminated under sections 19b of this Agreement.
21. This agreement will be governed exclusively by Swiss law. All disputes related to this agreement will be subject to mediation under the Swiss rules of mediation of the Swiss chambers of commerce. The mediation will be conducted in English or French in Geneva. If the dispute cannot be settled through mediation within a period of 60days from the appointment of a mediator then the courts of Geneva will be competent. The competence of the Federal court is reserved.